

# Assessment Method: Professional discussion underpinned by a portfolio of evidence

This Mock Assessment Form has been developed to support the tutor in preparing the Apprentice for their Professional Discussion during their End-point Assessment for **Team Leader- ST0384 v1.4.** 

## **Grading criteria**

Theme: Bu	Theme: Building a high performing team					
Grading cr	iteria	Achieved Yes/No	Comments			
Pass	Describes their approach to identifying and supporting the learning and development needs of team members, as well as seeking out opportunities to develop their own learning and professional development. (K2, S4, B4)					
Pass	Describes the leadership, management and performance management techniques and tools they use to organise, prioritise, and allocate work activities. (K1, K17, S2)					
Pass	Explains their approach to sharing best practice and advising stakeholders on the practical application of regulation and legislation relevant to their work within the organisation. (S12)					
Pass	Explains how they have ethically and inclusively applied policies and procedures relating to people and organisational culture to support equity, diversity, and inclusion in the workplace. (K10, K23, B1)					



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Sample Questions: Pass Criteria			
K2, S4, B4			
Can you describe how you identify opportunities for your own professional development within the organisation?	Yes	No	
What steps do you take to support the development needs of team members?	Yes	No	
K1, K17, S2			
What management models, theories or tools do you use to support the allocation of workload?	Yes	No	
Can you describe the process you follow when allocating work to team members?	Yes	No	
S12			
Can you explain how you encourage the sharing of best practice within your team?	Yes	No	
How do you ensure that team members are following the most up to date regulation and legislation guidelines in their daily work?	Yes	No	
K10, K23, B1			
Can you tell me how you support an inclusive environment in your day-to-day work?	Yes	No	
Can you provide some examples of the equity, diversity and inclusion guidelines that you are expected to follow within your role?	Yes	No	



### **Sample Questions: Distinction Criteria**

#### K10, K23, B1

Reflecting on your approach to supporting and promoting equity, diversity and inclusion, explain how this impacts on the working environment.	Yes	No	
Can you explain how your approach to equity, diversity and inclusion impacts your team?	Yes	No	

Theme: Con	Theme: Communication and implementing operational plans						
Grading crit	eria	Achieved Yes/No	Comments				
Pass	Explains how they use and manage resources and collaborate with stakeholders to implement and deliver operational goals and team plans within their level of responsibility and accountability. (K7, K18, S1, S14)						
Pass	Explains how they communicated the impact of organisational strategy on different stakeholders using different types of media to ensure understanding. (S11, S13)						
Distinction	Evaluates the impact of the techniques they have used to communicate how organisational strategy impacts stakeholders, suggesting improvements to facilitate their understanding of what is required. (S11, S13)						



Sample Questions: Pass Criteria				
K7, K18, S1, S14				
Can you explain the measures that you take to manage resources when implementing organisational/team plans?	Yes		No	
Can you provide an example of when you have collaborated with other teams/departments to achieve operational goals?			No	
S11, S13				
Can you explain the factors you consider when choosing the most appropriate method of communication to convey information to others?	Yes		No	
When communicating information, how do you ensure that team members/colleagues fully understand what is required?	Yes		No	

Sample Questions: Distinction Criteria							
S11, S13							
What are the strengths and weaknesses of different techniques you use to communicate information to your team?	Yes		No				
Can you provide an example of a time when you could have improved your communication techniques to aid your teams understanding of the impact of the organisational strategy?	Yes		No				



Theme: Mar	naging change and continuous improvement		
Grading criteria		Achieved Yes/No	Comments
Pass	Explains how they apply the principles of change management and continuous improvement to work processes to identify areas where performance can be enhanced. (K13, S7)		
Pass	Describes how they negotiate with and challenge stakeholders and others, when managing change, and the activities used to resolve and reduce conflict. (S10, S16)		
Pass	Describes their approach to managing budgets and maximising the use of resources. (K22)		
Distinction	Evaluates the extent to which continuous improvement techniques improve work processes. (K13, S7)		



Sample Questions: Pass Criteria			
K13, S7			
Can you provide an example of when you have applied a change management model or theory to support continuous improvement?	Yes	No	
Can you provide an example of a time when you have suggested and implemented an improvement to a work process? What was the outcome of this?	Yes	No	
S10, S16			
Please explain the techniques you use to encourage your team to embrace change?	Yes	No	
Can you describe how you manage resistance to change within your team?	Yes	No	
K22			
Can you tell me how you monitor and track your budget spending?	Yes	No	
What strategies do you use to ensure efficient use of resources?	Yes	No	

Sample Questions: Distinction Criteria							
K13, S7							
Can you provide an example of how continuous improvement techniques have benefited your team?	Yes		No				
Can you evaluate the effect that continuous improvement has on the organisation?	Yes		No				



Theme: Using technology						
Grading cr	iteria	Achieved Yes/No	Comments			
Pass	Describes the technology, software, and methods they use to produce documentation and support activities for the business, and how they monitor their use to reduce energy consumption when not in use. (K14, S8, S19)					

Sample Questions: Pass Criteria			
K14, S8, S19			
Can you provide examples of how you reduce energy consumption in your day-to-day work through efficient use of technology?	Yes	No	
Can you describe the benefits of a piece of technology/software you use to produce documentation for the business?	Yes	No	



Theme: Contributing to a project							
Grading criteria		Achieved Yes/No	Comments				
Pass	Explains how they utilise project management tools and techniques to plan a project, prioritise activities, monitor progress, and take corrective action to deliver against the project plan on time whilst taking ownership of the tasks. (K4, K8, S6, B3)						

Sample Questions: Pass Criteria						
К4, К8, S6, B3						
Please tell me about the techniques you use to plan and monitor a project?	Yes		No			
Can you provide an example of a time management tool you have used to support a project and keep it on track?	Yes		No			



### Document History

Version	Issue Date	Changes	Role
v1	04/02/2025	First published	Qualification Development Manager